PACCE Cate

2017 Brand Guidelines

Tools to help you use our corporate identity effectively.

Introduction

What's Inside

A strong brand identity is important for any digital agency to help stand out and distinguish itself from competition.

This brand position & style guide is meant not to stifle creativity, but to ensure we are authentic and consistent with our brand image no matter with whom or where the excelerate communication originates.

Excelerate reinforces the brand's voice through a consistent look and feel in all forms of brand expression. As part of this effort, excelerate conveys a consistent design approach that increases awareness and reinforce a confident position in the digital landscape.

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General Brand Guidelines

- Local excelerate agency locations should not have their own websites or their own social media channels.
- Local excelerate agency locations may eventually have a team or location page.
- Local excelerate agency locations are expected to help contribute local events and brand life material to cultivate the excelerate social media presence.
- We do not have individual brand names at each local property "powered by" excelerate.

Local excelerate agency locations should NOT do any of the following without express permission:

- Create a tag-line for the agency.
- Alter or create new business card, letterhead, business materials, invoices, signature file, presentation template or custom sales collateral designs.
- Order promotional materials outside of the approved items.
- Order office signage.
- Create a new local agency brand.

Agency Positioning

McClatchy, Local Market Brands & excelerate brand relationship overview

How do we position excelerate in relation to our local news media brand?

Excelerate should be positioned as its own stand-alone brand, first and foremost.

Excelerate is not a part of the same sales organization as McClatchy media properties. Excelerate has a separate staff with separate goals and mission.

Each Customer Impact Analysis (CIA) defines what is needed to reach and exceed our clients' goals.

We are a digital agency start-up backed by a profitable & stable 150+ year old company.

I excelerate™

McClatchy

DO NOT, in printed or digital form, overtly brand excelerate as a division of McClatchy.

DO NOT reference excelerate as the digital services arm of our media company as there is a local digital services arm in each news property.

DO NOT call excelerate a "preferred partner of" or use "powered by" to reference the agency. It is always considered a dedicated partner.

DO position markets whose sales staffs sell both the media brand and excelerate services as "**in dedicated partnership with the media brand**" for digital marketing services.

Brand Elements



Primary Brand Signature

The excelerate brand signature is fixed artwork. It may not be altered or recreated in any way.

The brand signature is the primary element of our company identity. It should be used in situations that require the brand to show up in an official capacity or to initially establish brand identity.

The excelerate brand signature should be used in the primary excelerate blue/black combination on a white background when possible. Secondary signatures are available for use when full color signature does not provide adequate contrast.



"Knockout" Style brand signature

When writing the agency name, it is acceptable to be written with a capital E only at the beginning of a sentence. All other usage should be lowercase. When using the full name, Digital should always be capitalized.

🔀 Excelerate digital is a national online marketing agency that can help your business with research, SEO, social media, content marketing and internet advertising.

Excelerate Digital is a national online marketing agency that can help your business with research, SEO, social media, content marketing and internet advertising.

At excelerate Digital, we help regional and local companies, businesses and organizations successfully navigate the ever-changing digital landscape.

Secondary Signatures

White Brand Signature

⊿ excelerate™

Ideal for use over colored backgrounds, and patterns.

To be used when full color signature does not provide adequate contrast.

The excelerate signature must always appear clearly and legibly on its backgrounds. Our secondary signatures, White and "Knockout", allow for flexibility and contrast on dark, patterned, and vibrant backgrounds. Our Stacked Signature should be used sparingly, only when horizontal logos do not fit crop requirements.

"Knockout" Signature



Our "Knockout" style signature is great for use over photos, patterned backgrounds, and stylized imagery where the White Signature may not stand out.

Alternate Stacked Signature



Stacked brand signature should only to be used when primary brand signature does not fit crop requirements. This logo should **not** be used on building signage or significant dominance.

Secondary Signature Uses

Our White and Knockout secondary signatures may be used in cases where the full color brand signature does not provide adequate contrast against background.

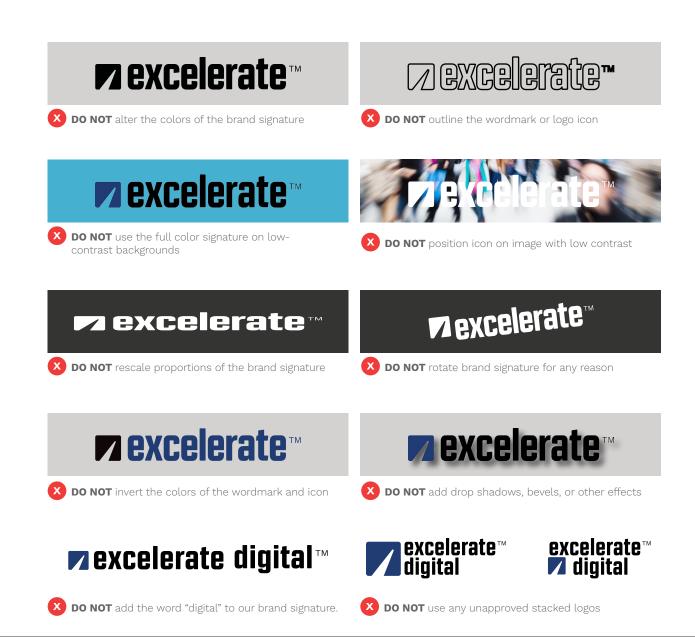
r⊿ excelerate ™	⊿ excelerate ™
r excelerate ™	r excelerate ™
n excelerate ™	n excelerate ™

V DO use the White signature on secondary colors and darker backgrounds



DO use the white "knockout" brand signature on vibrant imagery and photogenic backgrounds.

Incorrect Brand Signature Uses



It is prohibited to alter the excelerate brand signature in any way. This includes modifying colors, adding visual effects, or creating new signatures.

If primary or secondary brand signatures do not meet your needs for any reason, please email marketing@exceleratedigital.com.

Clear Space and Logo Sizing

The excelerate brand signature should always be surrounded by a minimum area of space. A margin of clear space equivalent to 50% height of the icon is drawn around the logo to create the invisible boundary of the area of isolation.

The logo mark should be the same height as the first letter of the wordmark.

Minimum Size



Digital: 150 px width Print: 1 inch width

Brand Signature Clear Space



No maximum size restriction

"Knockout" Signature Clear Space

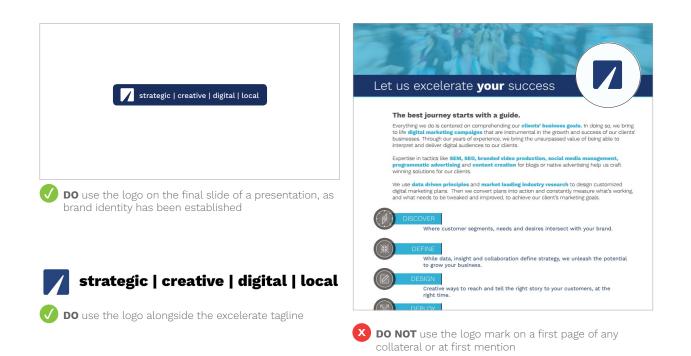


The excelerate brand signature must be used consistently across all forms of media.

Logo Mark

The logo icon may be used by itself but only in cases that the context of the brand is already established.

Please avoid using the icon in place of the brand signature.



excelerate

Primary Colors

excelerate blue HEX: #003776	C - 100 M - 88 Y - 27 K - 12
excelerate light blue HEX: #44b1d2	C - 66 M - 11 Y - 11 K - 0

Color is a powerful means of identification. Consistent use of our primary colors provides a strong visual link to excelerate's brand identity across a wide range of applications.

Our primary color palette is our signature excelerate blue, light blue, and black.

excelerate black HEX: #0b0000	C - 30 M - 40 Y - 50 K - 100

Secondary Colors

A complementing orange along with dark and light grays round out our secondary palette and provide a foundation for the excelerate blues to stand out.

These colors allow us to create variation in accents and elements used in branding. These colors are never used as part of the primary excelerate brand signature.

excelerate orange HEX: #f68a20	C - 0 M - 55 Y - 99 K - 0
excelerate light gray HEX: #bebfc2	C - 2 M - 2 Y - 0 K - 24
excelerate dark gray HEX: #333333	C - 69 M - 63 Y - 62 K - 58
excelerate navy HEX: #0d183f	C - 100 M - 92 Y - 38 K - 53

Image Styles

Image Style 1: "excelerate action"

The excelerate action effect is created by zooming into a central focal point and softening the surrounding area. This effect adds depth and movement to both the background graphics and accompanying message.

This visual effect should be used on images that illustrate an action or motion. Images should have a clear, unaltered focal point with a 50px feather effect surrounding the focus and a 12pt radial zoom.

This image style may be paired with the excelerate overlay effect.

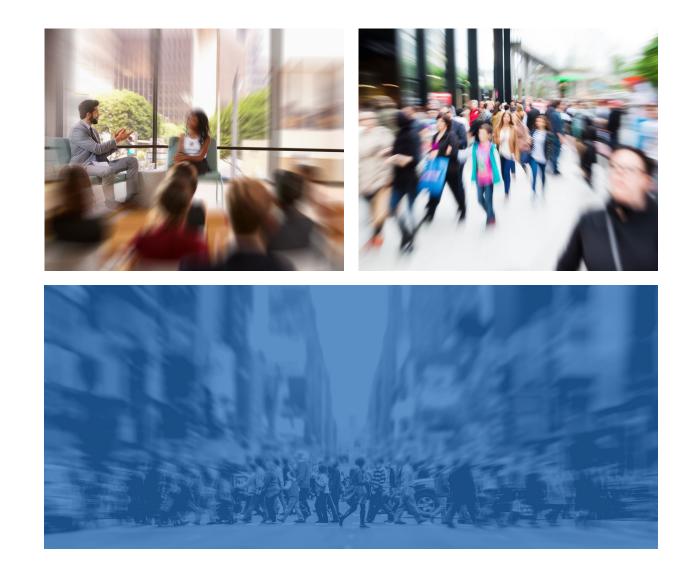


Image Styles

Image Style 2 : "all hands on deck"

All hands on deck visual style shows the personal touch of strategy and creativity we pour into our work.

The images show an aerial view of a workspace with casually dressed young professionals. Imagery may include laptops, papers showing charts or graphs, coffee, notebooks, etc. People should not appear posed, stiff, or unnatural.

This image style conveys creativity, collaboration, and problem solving.









Image Effect

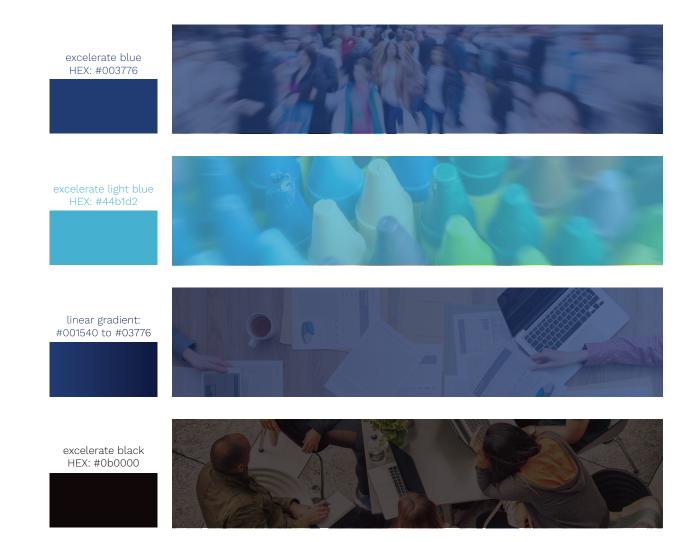


Image Effect: "excelerate overlay"

Translucent shades are used as an overlay element to soften action images behind main marketing materials.

Images should always have an overlay of 75% transparency to be used only with colors from excelerate's primary color palette.

Typography Uses

Print and Communications: Work Sans Regular



ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789!@#\$%*(.,?)

The Work Sans type family is the primary font for print and communication. Semi-bold and Light may be used when necessary.

Manipulating the font in any way is prohibited. Stretching, condensing, outlining and drop shadow must never be used.

Work Sans is a Google font. To access this font on your computer, download this font from the Excelerate Brand Resource Folder in Google Drive.

Work Sans Semi-Bold

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789!@#\$%*(.,?)

Work Sans Light



ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789!@#\$%*(.,?)

Typography Uses

Abel typeface is the secondary font, used to complement Work Sans in pitch decks, print and digital communication.

Abel should be used as the primary font for proposals and pitch decks. A stroke may be applied to Abel in some cases.

Manipulating the font in any way is prohibited. Stretching, condensing, outlining and drop shadow must never be used.

Abel is a Google font. To access this font on your computer, download the font from the Excelerate Brand Resource Folder in Google Drive. **Pitch Decks and Features:** Abel



ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdtefghijklmnopqrstuvwxyz 0123456789!@#\$%*(.,?)

Pitch Decks and Features: Abel Bold



ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789!@#\$%*(.,?)



Ethos & Tagline

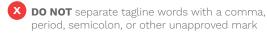
strategic | creative | digital | local

📕 strategic | creative | digital | local

V DO use the logo alongside the excelerate tagline

Do separate words of the tagline with a space and vertical bar

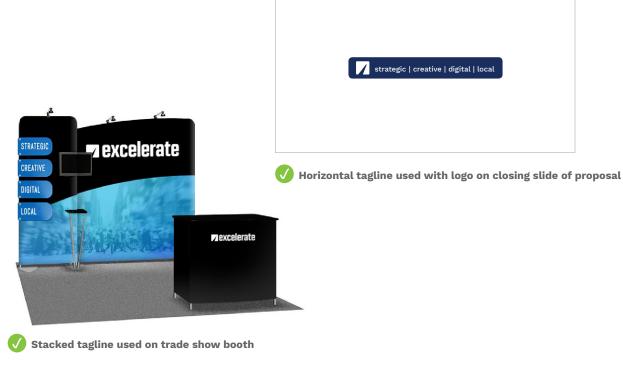
strategic[,] creative[,] digital[,] local



Excelerate's tagline speaks to the core pillars of the agency.

Tagline may be used alongside logo mark where each word is separated by a space and vertical bar. Tagline may also be used as separated words in a stacked alignment. No vertical bar is needed in this configuration.

Tagline should either be used in lowercase Work Sans Semi-Bold or uppercase Abel font.



Digital Media Presence

Common Names

It is acceptable to refer to the agency as **excelerate** or **excelerate Digital** as we are establishing excelerate as a new business.

Primary Domain

exceleratedigitial.com

Redirect Domains exceleratemobile.com and exceleratesocial.com

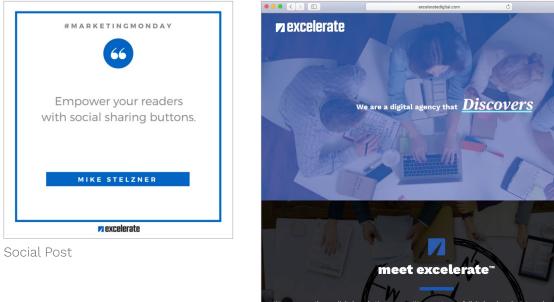
Facebook @excelerateDigital

Twitter @excelerateDig

Instagram @exceleratedigital

YouTube excelerate Digital

LinkedIn excelerate Digital



Ve are more than a digital marketing agency. We are a team of digital archaeologists and explorers, digging through business and audience data to discover our clients' goals and their potential customers. With information in hand, we build custom marketing plans relying on our expertise in tactics such as search engine optimization, branded video production, social media management, programmatic advertising and

Website

Email Signature

Email Signature

media.mcclatchy.com/static/creatives/exceleratetest/emailsignature/signature.html

Email addresses are structured as **firstname@exceleratedigital.com** then

first name last initial with first conflict and then first name middle initial, last initial with second conflict. We want to establish a personal connection with all of our clients and this format reinforces that approach.

Two versions of the excelerate email signature are available for use: One featuring the Google Partner logo and one without. Copy and paste the link at right into a browser, then follow the directions on the page to apply the email signature to an excelerate email account. Jane D. Patterson Regional sales jpatterson@exceleratedigital.com 123-456-7890 JanePatterson



strategic | creative | digital | local exceleratedigital.com

Jane D. Patterson Regional sales jpatterson@exceleratedigital.com 123-456-7890 JanePatterson



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Guide to Best Practice

excelerate blue HEX: #003776	C - 100 M - 88 Y - 27 K - 12
excelerate light blue HEX: #44b1d2	C - 66 M - 11 Y - 11 K - 0
excelerate black HEX: #0b0000	C - 30 M - 40 Y - 50 K - 100

Accessing Logos

Official excelerate logos may be accessed at: https://drive.google.com/ open?id=0B8t2e8peFAWSOVB0YXlfenh3bEk

Accessing Fonts

Official excelerate fonts may be downloaded at: https://drive.google.com/ open?id=0B8t2e8peFAWST2lJSWpOZW9aMnc

Brand Signature

Use full color signature on white background whenever possible. Use all white signature on colored, patterned, and photographic backgrounds. Do not use any other color combination of the brand signature.

Approved Usage

Provide ample white space around brand signature, tagline, and any other brand elements. As a data-driven agency, our goal is to keep visuals clear of distracting design elements that could detract from the story we are telling.

Thank you!

We hope you find these guidelines clear and easy to use. If you'd like to use our brand in a way not mentioned in this guide, please contact us first. Requests for any divergence from the strategy or brand guidelines must be approved by excelerate marketing. Excelerate marketing oversees the brand guidelines and their governance.

If you need help or further information on any aspect of excelerate's identity, or if you have any feedback for us, please contact:

marketing@exceleratedigital.com.